

State of Washington  
Office of the Insurance Commissioner  
2001 Washington Market Share and Loss Ratio  
Line of Business: Auto: Other Commercial Liability

Top 40 Authorized Companies  
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Rank	Company Name	NAIC Cod	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
1	American States Ins Co	19704	IN	\$19,881	6.88%	\$20,080	\$10,866	54.11%
2	Mutual Of Enumclaw Ins Co	14761	WA	\$14,367	4.97%	\$13,004	\$14,526	111.70%
3	St Paul Fire & Marine Ins Co	24767	MN	\$8,830	3.06%	\$6,529	\$5,741	87.93%
4	American Economy Ins Co	19690	IN	\$8,313	2.88%	\$9,328	\$8,371	89.74%
5	Unigard Ins Co	25747	WA	\$7,463	2.58%	\$7,278	\$4,792	65.85%
6	Great West Cas Co	11371	NE	\$6,723	2.33%	\$6,915	\$5,388	77.92%
7	Truck Ins Exch	21709	CA	\$6,293	2.18%	\$5,814	\$3,221	55.41%
8	North Pacific Ins Co	23892	OR	\$6,029	2.09%	\$7,452	\$11,105	149.03%
9	State Farm Mut Auto Ins Co	25178	IL	\$5,712	1.98%	\$5,644	\$3,472	61.52%
10	Northland Ins Co	24015	MN	\$5,706	1.97%	\$5,112	\$2,872	56.18%
11	Farmers Ins Exch	21652	CA	\$5,499	1.90%	\$5,097	\$3,687	72.33%
12	Travelers Ind Co Of IL	25674	IL	\$4,410	1.53%	\$5,044	\$5,652	112.04%
13	Converium Ins North Amer Inc	22730	NJ	\$4,073	1.41%	\$3,873	\$1,859	48.00%
14	Continental Cas Co	20443	IL	\$3,967	1.37%	\$2,697	\$3,841	142.40%
15	Insurance Corp Of NY	18341	NY	\$3,807	1.32%	\$3,446	\$1,128	32.72%
16	Universal Underwriters Ins Co	41181	KS	\$3,461	1.20%	\$3,182	\$2,050	64.43%
17	Cascade Natl Ins Co	10175	WA	\$3,371	1.17%	\$3,156	\$2,521	79.90%
18	Lumbermens Mut Cas Co	22977	IL	\$3,354	1.16%	\$2,817	\$451	16.01%
19	Canal Ins Co	10464	SC	\$3,349	1.16%	\$2,053	\$1,393	67.86%
20	First Natl Ins Co Of Amer	24724	WA	\$3,309	1.15%	\$3,011	\$789	26.21%
21	Assurance Co Of Amer	19305	NY	\$3,133	1.08%	\$3,046	\$1,721	56.50%
22	Safeco Ins Co Of Amer	24740	WA	\$3,126	1.08%	\$3,954	\$1,446	36.56%
23	Grange Ins Assn	22101	WA	\$3,105	1.07%	\$4,160	\$2,432	58.46%
24	Valley Forge Ins Co	20508	PA	\$3,101	1.07%	\$2,613	\$1,076	41.17%
25	Cornhusker Cas Co	20044	NE	\$3,080	1.07%	\$2,584	\$1,573	60.87%
26	Northern Ins Co Of Nv	19372	NY	\$2,946	1.02%	\$2,717	\$625	23.01%
27	Travelers Ind Co	25658	CT	\$2,940	1.02%	\$2,455	\$1,414	57.60%
28	Allstate Ind Co	19240	IL	\$2,915	1.01%	\$2,932	\$1,366	46.60%
29	St Paul Guardian Ins Co	24775	MN	\$2,830	0.98%	\$2,789	\$1,537	55.10%
30	Hartford Fire In Co	19682	CT	\$2,775	0.96%	\$2,475	\$1,118	45.16%
31	Transportation Ins Co	20494	IL	\$2,693	0.93%	\$3,272	\$7,119	217.56%
32	Maryland Cas Co	19356	MD	\$2,679	0.93%	\$1,952	\$1,094	56.02%
33	Federated Mut Ins Co	13935	MN	\$2,656	0.92%	\$2,565	\$1,495	58.28%
34	Security Natl Ins Co	19879	TX	\$2,625	0.91%	\$1,634	\$1,012	61.95%
35	Allstate Ins Co	19232	IL	\$2,624	0.91%	\$2,404	\$969	40.30%
36	Atlantic Mut Ins Co	19895	NY	\$2,608	0.90%	\$1,859	\$2,119	113.99%
37	Valley Ins Co	14133	CA	\$2,593	0.90%	\$2,870	\$1,696	59.09%
38	Progressive Northern Ins Co	38628	WI	\$2,569	0.89%	\$2,845	\$1,837	64.57%
39	Trinity Universal Ins Co Of KS	15954	KS	\$2,535	0.88%	\$2,665	\$1,396	52.40%
40	Zurich American Ins Co	16535	NY	\$2,465	0.85%	\$2,313	\$974	42.11%
All 260 Other Companies				\$105,049	36.35%	\$96,231	\$60,861	63.24%
Totals (Loss Ratio is average)				\$288,966	100.00%	\$271,867	\$188,605	69.37%

(1)Excluding all Loss Adjustment Expenses (LAE)